

Perancangan Media Promosi PATRIOT Basketball Academy di Kota Semarang

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ABSTRAK

PATRIOT Basketball Academy merupakan salah satu sekolah basket yang berdiri di Kota Semarang sekitar 5 tahun yang lalu, namun seiring berjalananya waktu, sekolah basket ini masih kurang dikenal keberadaannya oleh masyarakat Kota Semarang. Adapun permasalahan yang perlu dikaji adalah bagaimana merancang konsep media promosi dan menentukan jenis media guna mengenalkan PATRIOT Basketball Academy sesuai dengan target khalayak Kota Semarang sehingga dapat menambah pendapatan PATRIOT Basketball Academy. Dengan menganalisis kekuatan, kelemahan, peluang dan ancaman yang dimiliki oleh PATRIOT Basketball Academy, maka akan dipilih strategi yang tepat untuk merancang konsep media promosi yang sesuai analisis SWOT yaitu menonjolkan informasi Free Trial Class dan Coaching clinic. Perancangan yang akan dilakukan melalui media cetak dengan strategi yang terarah dan komunikatif diharapkan akan dapat memperkenalkan sekaligus mampu menarik minat target untuk bergabung dengan PATRIOT Basketball Academy. Adapun media yang dipilih adalah, poster, iklan majalah, leaflet, x-banner, stiker, jersey, polo shirt, ambient media (tempat sampah) dan kartu ucapan

Kata Kunci : Media, PATRIOT Basketball Academy, Perancangan, Promosi, Sekolah basket

Promotion Media Design for PATRIOT Basketball Academy in Semarang

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ABSTRACT

PATRIOT Basketball Academy is one school basketball standing in Semarang about 5 years ago, but over time, the school basketball is still less well known by the community of Semarang. The problems that need to be studied is how to design the concept of a media campaign and determine the type of media to introduce PATRIOT Basketball Academy in accordance with the target audience of Semarang so as to increase the income PATRIOT Basketball Academy. By analyzing the strengths, weaknesses, opportunities and threats are owned by PATRIOT Basketball Academy, then it would have been the right strategy for designing the concept of the appropriate media campaign that includes information SWOT analysis Free Trial Class and Coaching clinic. The design will be done through the print media and communicative strategies directed expected to be introduced at the same time able to attract the target to join the PATRIOT Basketball Academy. The selected media is, posters, magazine ads, leaflet, x-banner, stickers, jersey, polo shirts, ambient media (trash) and greeting cards.

Keyword : Media, PATRIOT Basketball Academy, Design, Promotion, Basketball school